

CORONA SITUATION

MARKET AND DEVELOPMENT IN SWEDEN



Magnus Höij, CEO

CURRENT MARKET

Infrastructure (national): good

Housing: weak and getting weaker

Industry: bad

Forecast: difficult to predict the future. Overall, a pessimistic view of the market after summer and forward.

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Trafikverket (Swedish transport administration): active in the crisis.

Focus on continuation of projects. Faster payment terms (from 30 days to 15 days)

CURRENT MARKET

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Private industry (all parts): stopped investments, effecting all suppliers, including consultants

CURRENT MARKET

Infrastructure (national): good

Housing: weak and getting weaker

Industry: bad

Forecast: difficult to predict the future. Overall, a pessimistic view of the market after summer and forward.

Housing: stopped investments, difficult to find new projects

CONSULTING ENGINEERING INDUSTRY'S DEVELOPMENT

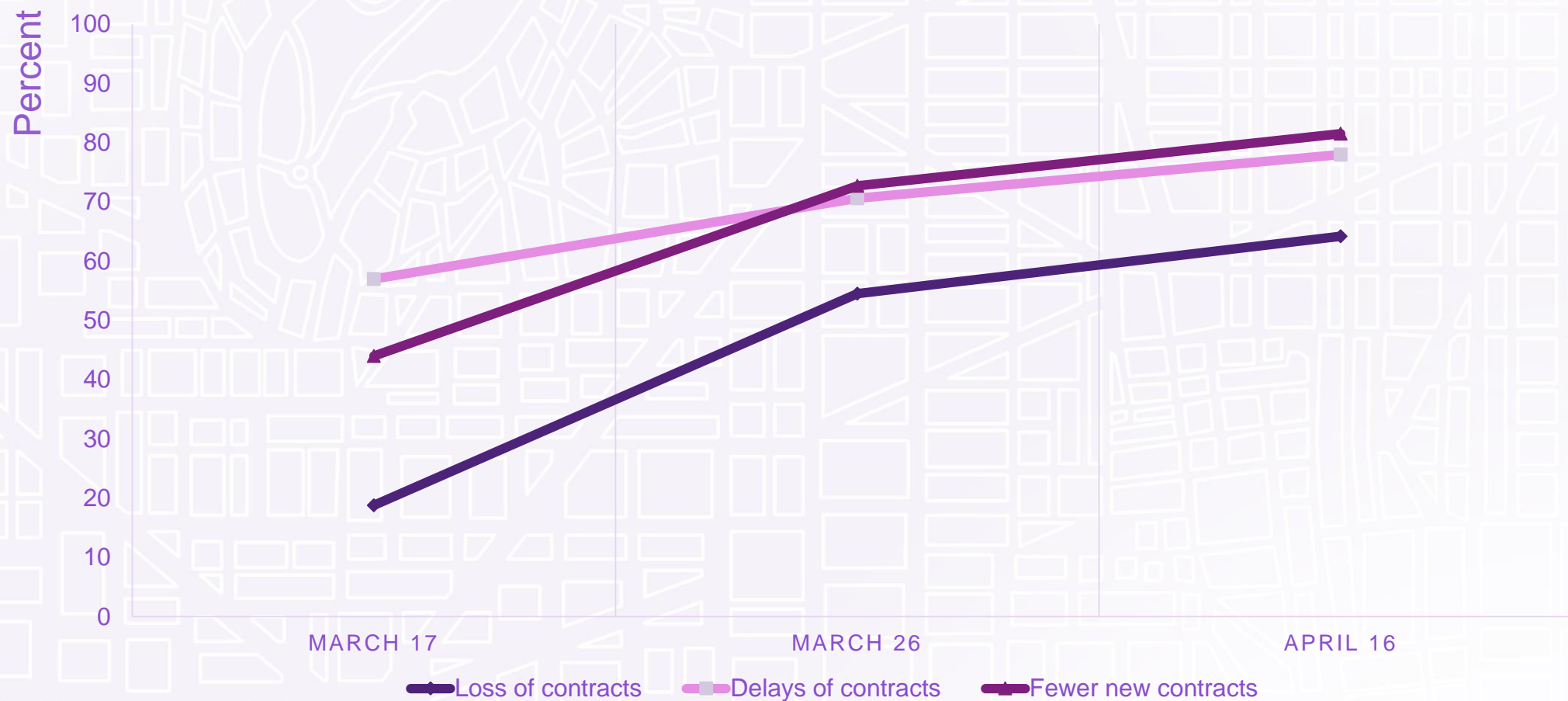
Fast shift to home work – working surprisingly well

Many offices still open – with reduced staff

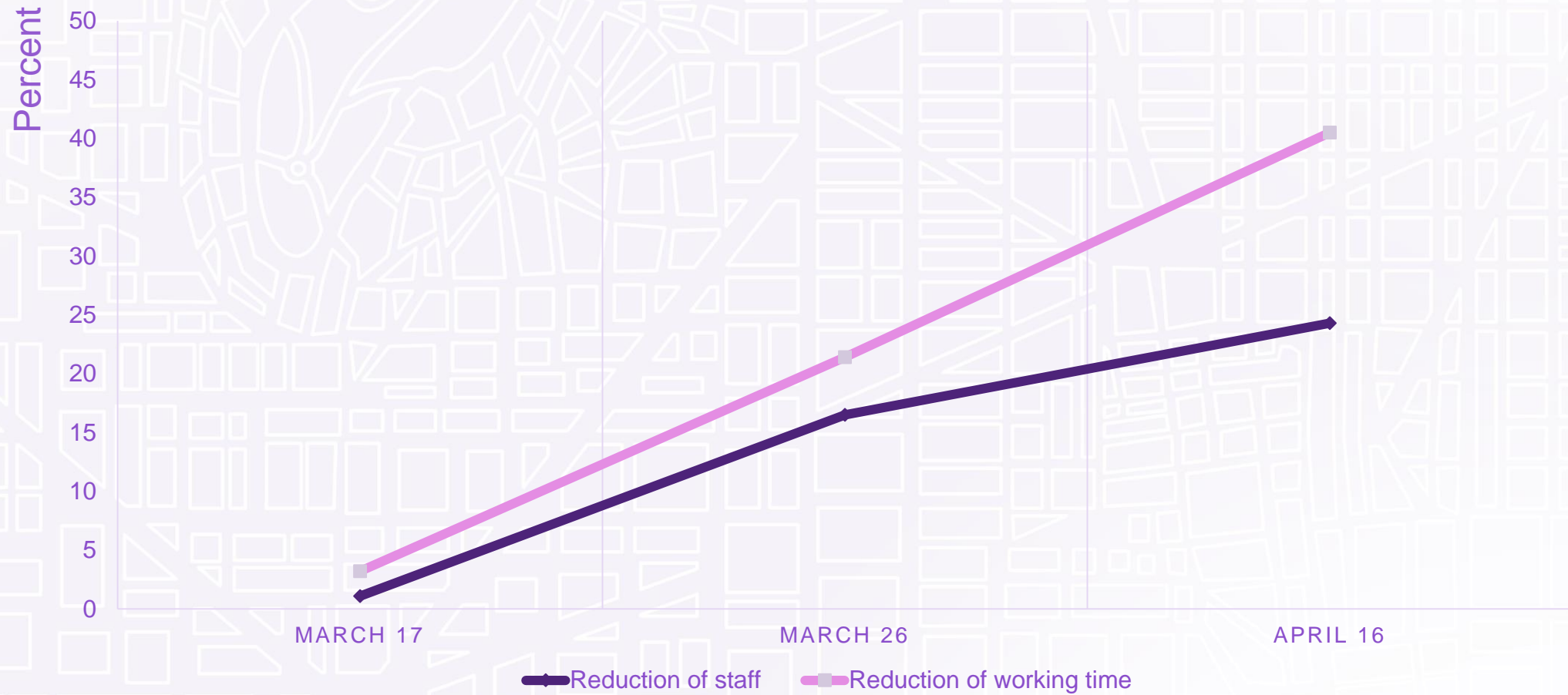
Deliveries continues – close dialogue with customers

Difficult to meet customers and visit projects

IN FIGURES: BUSINESS DEVELOPMENT



IN FIGURES: STAFF REDUCTION



ASSOCIATIONS RESPONSE

Innovationsföretagen: represents (1) the industry and (2) the companies as employers

- Intense dialogue with politicians and authorities to make them understand our industry's perspectives
- Intense work to help companies in transitions and changes of staff
- Intense meetings with board, committees and local branches

Work from home and digital since March 13.

POLITICAL RESPONSE

Hard impact on businesses – many industries sees extreme drops

Political initiatives:

- Focus on loans – less on financial support
- System of short-term layoffs (ability to reduce their employees' working hours by up to 80 per cent – 3 months)
- Businesses to receive support based on loss of turnover
- Central government assume the entire cost of all sick pay during April and May

Trust in authorities: Folkhälsomyndigheten (Public Health Agency of Sweden) – in general strong support for the policies applied

NEXT STEP

“Stick to the plan” – risk of a very slow recovery

Very unclear when things are “back to normal” – probably not until fall

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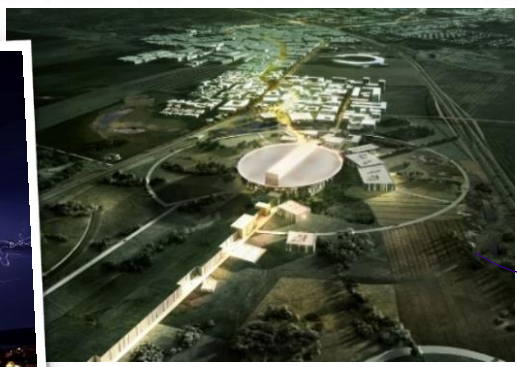
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Fear that we will end up in a very weak economy, recession and depression

Pålitlig reservkraft



Forskningscentrum med världens mest kraftfulla neutronkälla



Yteffektiva ungdomsbostäder

VARA MEDLEMMAR SKAPAR INNOVATIV DESIGN FÖR SMARTA SAMHÄLLEN

Förpackningskapacitet



Sveriges största järnvägsprojekt



Ny tunnelbana

